Gaurav Sharma

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SUMMARY

Aspiring Data Analyst with hands-on experience in analyzing large datasets, building dashboards, and generating actionable business insights. Strong foundation in statistics, data-driven decision-making, and a passion for continuous learning and problem-solving.

PROJECTS

E-Commerce Analytics Dashboard   link
PostgreSQL, Power BI

- **Built an interactive Power BI dashboard** to visualize and analyze key e-commerce metrics including sales trends, customer behavior, product performance, payments, shipments, and supplier efficiency for **10,000 customers and 15,000 orders**.
- **PostgreSQL database and cleaned datasets using SQL, ensuring accurate reporting and KPI tracking for 94,000 products sold, ₹8M total order value, and ₹5M payments collected.**
- **Generated actionable business insights**: identified top-selling products like **4K Monitor (₹1.03M revenue)**, tracked repeat buyers, analyzed payment success rates (**64% successful transactions**), shipment performance (10.7K delivered orders), and supplier contributions (Next Level Systems ₹3.5M revenue).

Zepto Inventory Analysis   link
Python, SQL, Excel, Power BI

- **Developed an interactive Power BI dashboard** to analyze Zepto's inventory, pricing, discounts, stock availability, and revenue contributions for **1,670 products and ₹122M total revenue**.
- **Performed data cleaning and management using PostgreSQL**, enabling accurate tracking of stock status (**3,278 in-stock, 453 out-of-stock items**) and category-wise insights for **14 product categories**.
- **Generated actionable business insights**: identified top best-value products with highest discounts (up to **50%**), high-MRP out-of-stock items, and category-wise revenue leaders (Packaged Food: **₹17.35M**, Munchies: **₹13.62M**), supporting pricing and inventory strategy decisions.

ADDITIONAL

Programming: Python (Pandas, NumPy)
Database: SQL (HackerRank Golden Badge), Excel (Advanced, Pivot Tables)
Data Visualization: Power BI (DAX), Tableau, Matplotlib, Seaborn
Analytics & Statistics: Descriptive & Inferential Statistics, Probability, KPI Analysis, Data Cleaning
Soft Skills: Problem Solving, Analytical Thinking, Attention to Detail, Communication, Time Management

EDUCATION

AlmaBetter   Remote
Data Science   Dec 2025

Masai School   Bangalore, Karnataka
Full-Stack Web Development   Jan 2025

Pandit Deendayal Upadhyaya Shekhawati University   Sikar, Rajasthan
Bachelor Of Commerce   May 2023

CERTIFICATIONS & ACHIEVEMENTS

- **SQL HackerRank – Gold Badge** – Demonstrated strong SQL proficiency through HackerRank assessment.
- **Assessment Assistantship (Masai school)** – Mentored students, conducted technical interviews, and provided feedback to enhance coding and problem-solving skills.